



Kanematsu Electronics & SEEBURGER Announce Strategic Partnership in Japan

TOKYO (January 30, 2006) --- Kanematsu Electronics Limited (KEL), a leading supply chain solutions provider in Japan today announced a strategic alliance with SEEBURGER Asia Pacific Limited, a leading provider of global business integration solutions. With this strategic partnership, KEL will market and distribute SEEBURGER's B2B Gateway and value-added integration solutions in the Japanese market.

SEEBURGER, with global operations in North America, Europe and Asia Pacific, has an installed base of over 6500 customers across various verticals including High-Tech, Automotive, Retail/CPG and Logistics customers. The SEEBURGER B2B Gateway has been rated as best of class by analysts and is the only B2B/EDI solution embedded in the SAP NetWeaver technology stack. SEEBURGER's Asia Pacific headquarters are located in Hong Kong and is rapidly penetrating the Asia Pacific region via strategic partners like KEL.

"We are pleased to partner with SEEBURGER in our effort to provide Japanese manufacturers with world class supply chain solutions. Having many years of experience in EDI, B2B solutions, and supply chain execution, KEL conducted extensive studies of the different offerings in the market and selected SEEBURGER as the best solution for Japanese companies with international operations. KEL will be introducing SEEBURGER solutions to our customers who are looking for competitive advantage via a globally integrated supply chain IT infrastructure.

Mr. Toyohiko Hara, General Executive Officer, Kanematsu Electronics Limited added, "As a reseller of SEEBURGER's products, we have already begun work with some of our key customers to implement B2B Gateways. We are excited to be associated with SEEBURGER, which has been ranked by Gartner Research¹ as a market leader in the B2B integration space. We look forward to a long and enriching relationship with SEEBURGER."

"KEL has many years of experience and an excellent reputation in the Japan market. They have past experience using our competitor's products so they fully appreciate the strength of SEEBURGER technology and its ability to truly help companies with integration and collaboration. The key to success in Japan is having the right partners. As a specialist in the Automotive and High tech industries we are honored to work with KEL," said Mr. James Hatcher, Managing Director, SEEBURGER Asia Pacific Ltd.

About Kanematsu Electronic Limited

Kanematsu Electronics Limited (KEL) is a leading global provider of integrated IT solutions for industries such as automotive, high-tech and logistics. KEL provides global SCM solutions consist of a state of the art technology platform ranging from consulting, project management, software, and hardware products to the suite of support service.

Founded in Japan in 1968, KEL Global-SCM team's domain expertise both in domestic and global based EDI, EAI hooking up with ERP, Legacy, BOM and so on. Furthermore KEL has wide range of industry knowledge especially for Automotive and High-Tech. KEL is listed on first section of Tokyo Stock Exchange and headquartered in Tokyo, Japan, visit www.kel.co.jp

About SEEBURGER

SEEBURGER is a leading provider of global business integration solutions designed to optimize transactions throughout the extended enterprise by automating trading relationships with all partners regardless of their size and technical resources. Launched in 1986 to provide integration solutions to the automotive industry in Germany, the company today is ranked among the top business-to-business gateway providers by top industry analysts, and serves more than 6,500 customers in 35 countries and more than 15 industries through its flagship B2B Gateway and related products and services. SEEBURGER has global offices in Europe, Asia Pacific and North America, including a U.S. office that opened in 1998. For more information, visit www.SEEBURGER.com

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