



## **SEEBURGER Adds Global VAN Service to SAP XI EDI Adapter, Reducing VAN Costs & Eliminating Multiple VAN Contracts**

*Allows Global Enterprises To Use a Single Communications Provider Worldwide*

ATLANTA (March 1, 2007) --- SEEBURGER Inc. today expanded its offerings for enterprises migrating to the SAP Exchange Infrastructure (SAP XI) with the addition of global Value-Added Network (VAN) services designed for companies that use the SEEBURGER SAP XI EDI adapter to automate supply chain communications with trading partners. The new service allows global businesses to consolidate all VAN contracts with a single provider, eliminating the need to negotiate and manage multiple VAN contracts while also reducing VAN fees by upwards of 50%.

The extended VAN services support all global data formats including EDI, XML, RosettaNET and EDIINT as well as flat or proprietary files; all major communication protocols including HTTP, FTP and SMTP; and any kind of connectivity including dial-up, frame relay, leased line or Internet. These features allow the service to handle business document exchange in any country or region of the world.

The service also offers easy on-ramping from other VAN providers, real-time delivery of ASNs and other time-sensitive documents, a choice of security protocols, complete online visibility into all electronic business transactions, rich reporting tools, and other features that help speed revenue collection and facilitate compliance.

The option to contract with SEEBURGER for VAN service extends the benefits of using the SEEBURGER EDI adapter that is available as an optional add-on to the SAP NetWeaver technology stack, including the ability to automate business processes with trading partners without the need for standalone EDI system or mapping solution. The adapter's native integration with SAP XI also permits the seamless operation with the XI mapper and other XI toolsets required to convert business documents from industry standards into the XML/SOAP-based format used by NetWeaver. No other EDI solution or mapper runs inside the XI system.

"Enterprises are using SAP XI to consolidate their application infrastructure. Now they can use our close partnership with SAP to consolidate their e-business translation and communications infrastructure," said Scott Lewin, President & CEO, SEEBURGER, Inc. "Having one point of contact simplifies administration and lowers the total cost of ownership."

The SEEBURGER SAP XI EDI adapter is an embedded version of the SEEBURGER B2B Gateway, a comprehensive business integration solution that automates trading relationships throughout the supply chain based on SEEBURGER's 20 years of EDI and B2B experience. The adapter includes over 200 default messages in all global EDI protocols, robust data validation tools to detect syntax errors and other problems, comprehensive message tracking capabilities for researching delivery of specific messages, message archiving support to facilitate retrieval of older transactions, and other functions that support EDI operations.

SEEBURGER also offers an AS2 adapter for SAP XI that eliminates the need for VAN services by transmitting trading data over the Internet using the AS2 communications protocol, and a VAN access adapter that enables connectivity to third-party VANs. Like SEEBURGER's EDI adapter for SAP XI, both are deployed as part of the SAP NetWeaver technology stack.

### **About SEEBURGER**

SEEBURGER is a leading provider of global business integration solutions designed to optimize transactions throughout the extended enterprise by automating trading relationships with all partners regardless of their size and technical resources.

Launched in 1986 to provide integration solutions to the automotive industry in Germany, the company today is ranked among the top business-to-business gateway providers by top industry analysts, and serves more than 7,000 customers in 42 countries and more than 15 industries through its flagship B2B Gateway and related products and services. SEEBURGER has global offices in Europe, Asia Pacific and North America, including a U.S. office that opened in 1998. For more information, visit [www.SEEBURGER.com](http://www.SEEBURGER.com)

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